

Eclipse Banking Day

Leveraging Eclipse and MDA to support governance of multi-banking, multi-country and multi-regulation operations

*Maurizio Greco
CTO, Finantix*

*This presentation is provided in good faith and indicates the intent of Finantix to execute the ideas contained in part or whole within the software products it owns and provides to the financial services community, but does not at any time represent a firm commitment from Finantix on the development plans of the company.
Any query on this presentation should be directed to your Finantix Account Manager or via email to the Finantix Office (<mailto:sales@finantix.com>).*

The presentation remains the property of Finantix. Finantix is not responsible for any abuse by third parties, nor for any alteration or corruption in transmission, nor for any damage or loss caused by any virus or other defect.

Tier-1 and tier-2 Financial Institutions in a Global Market

Banks of the Group
Countries
Languages
Client Segments
Channels

Bank A
 Austria
 German, English
 Mass Affluent, HNW
 Branch, Advisor, IFA, Internet

Bank B
 Austria, Slovenia
 German, English, Slovene
 Retail
 Branch

Bank C
 Czech Republic
 Czech, English
 Retail, Mass Affluent
 Branch, Internet, Advisor

Bank D
 Slovakia
 Slovak, English
 Retail, Mass Aff., Corporate
 Branch, Back Office



Banks of the Group
Countries
Languages
Client Segments
Channels

Bank E
 Croatia
 Croatian, English
 Retail
 Branch

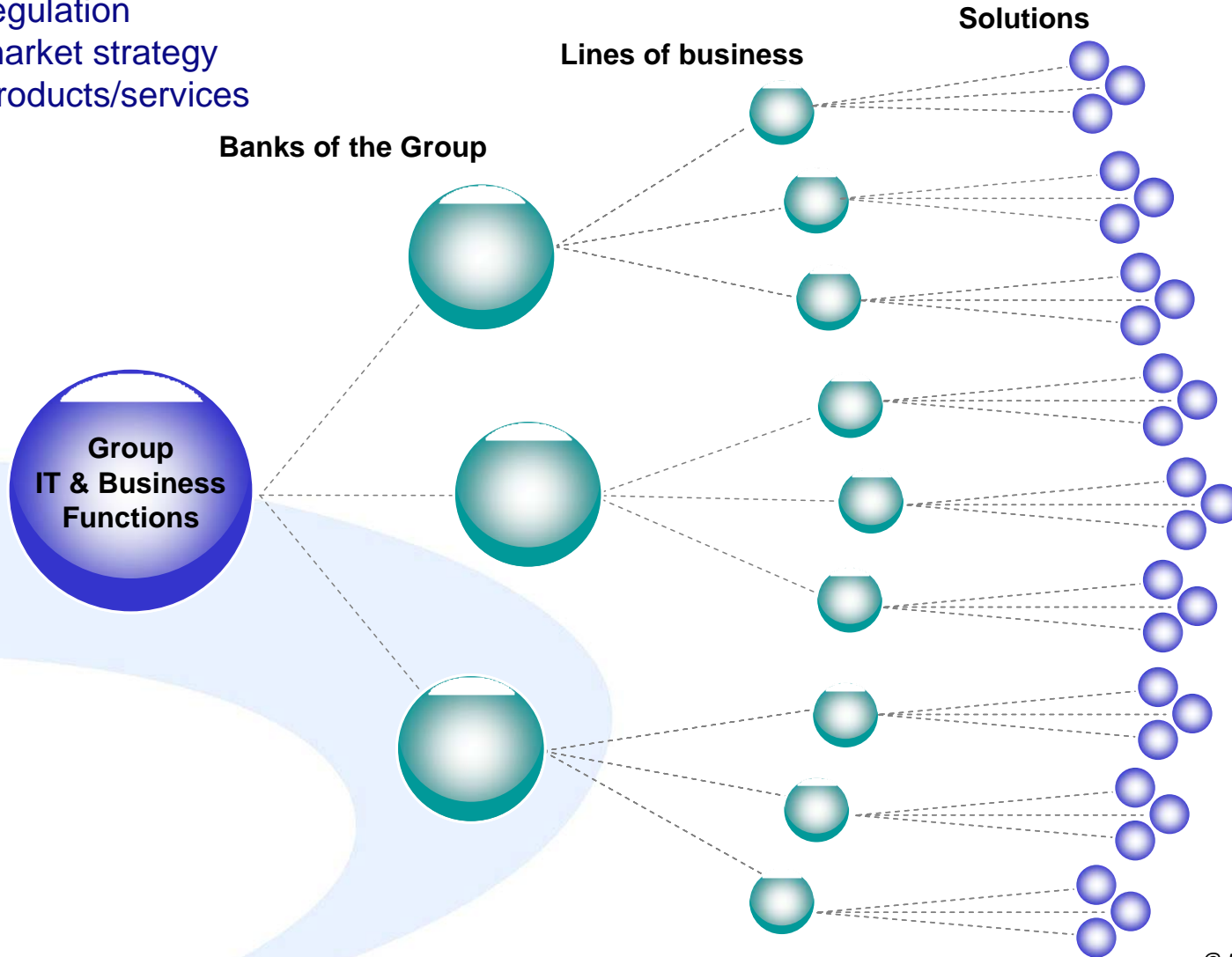
Bank F
 Hungary
 Hungarian (Magyar), English
 Retail, SME/Corporate
 Branch, Call Centre, Back Office

Bank G
 Serbia
 Serbian
 Retail
 Branch

Bank G
 Ukraine
 Ukrainian, Russian, English
 Retail, Mass Affluent, Corporate
 Branch, Back Office

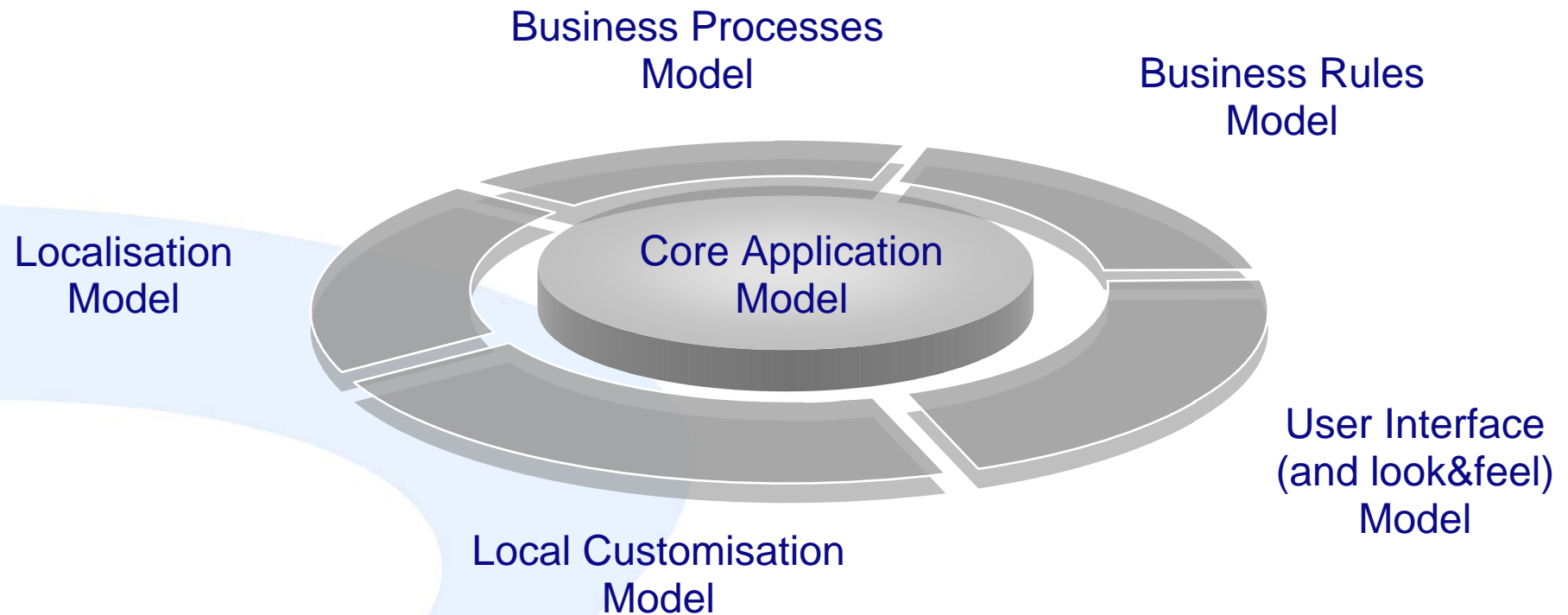
Global Financial Institutions require to support:

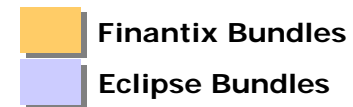
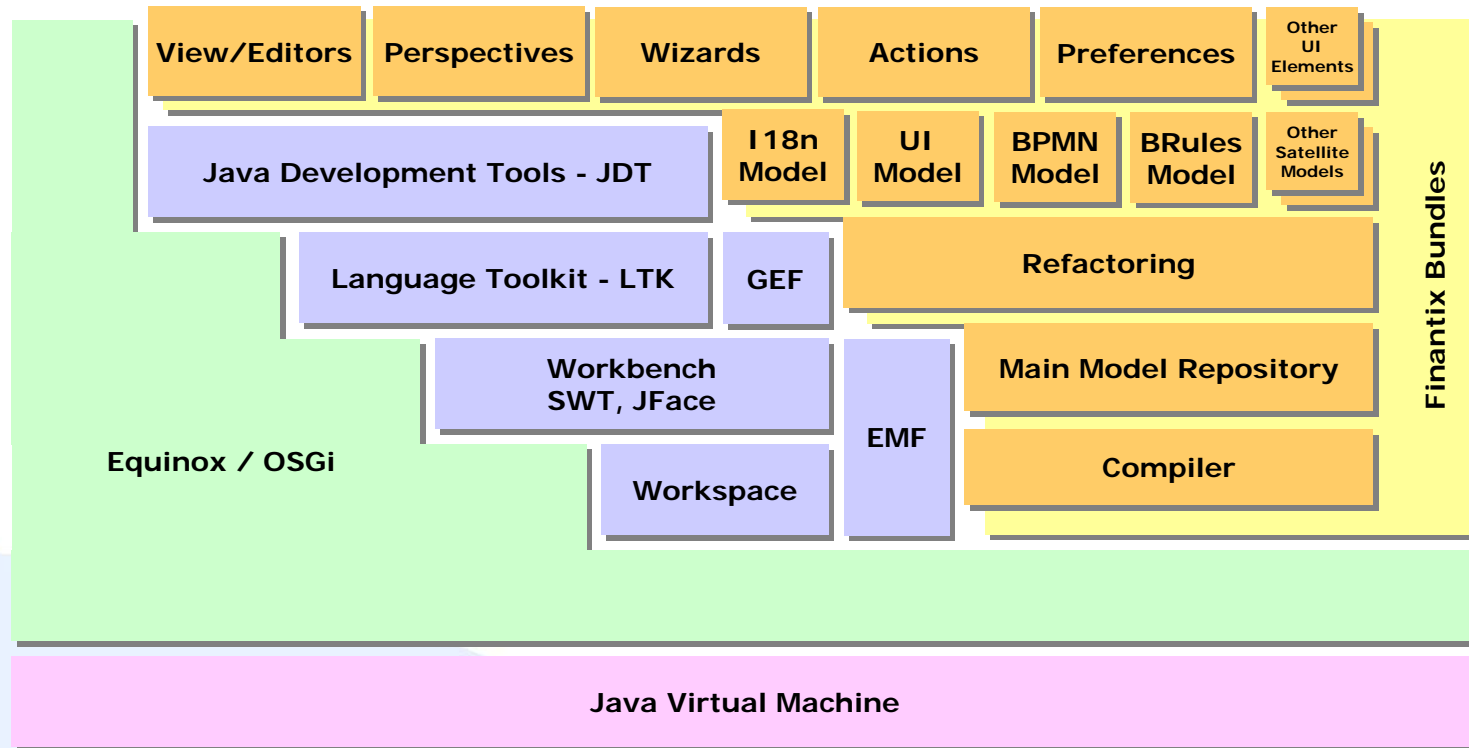
- ❑ Multi-entity
- ❑ Multi-country
- ❑ Multi-language
- ❑ Multi-segment
- ❑ Local regulation
- ❑ Local market strategy
- ❑ Local products/services

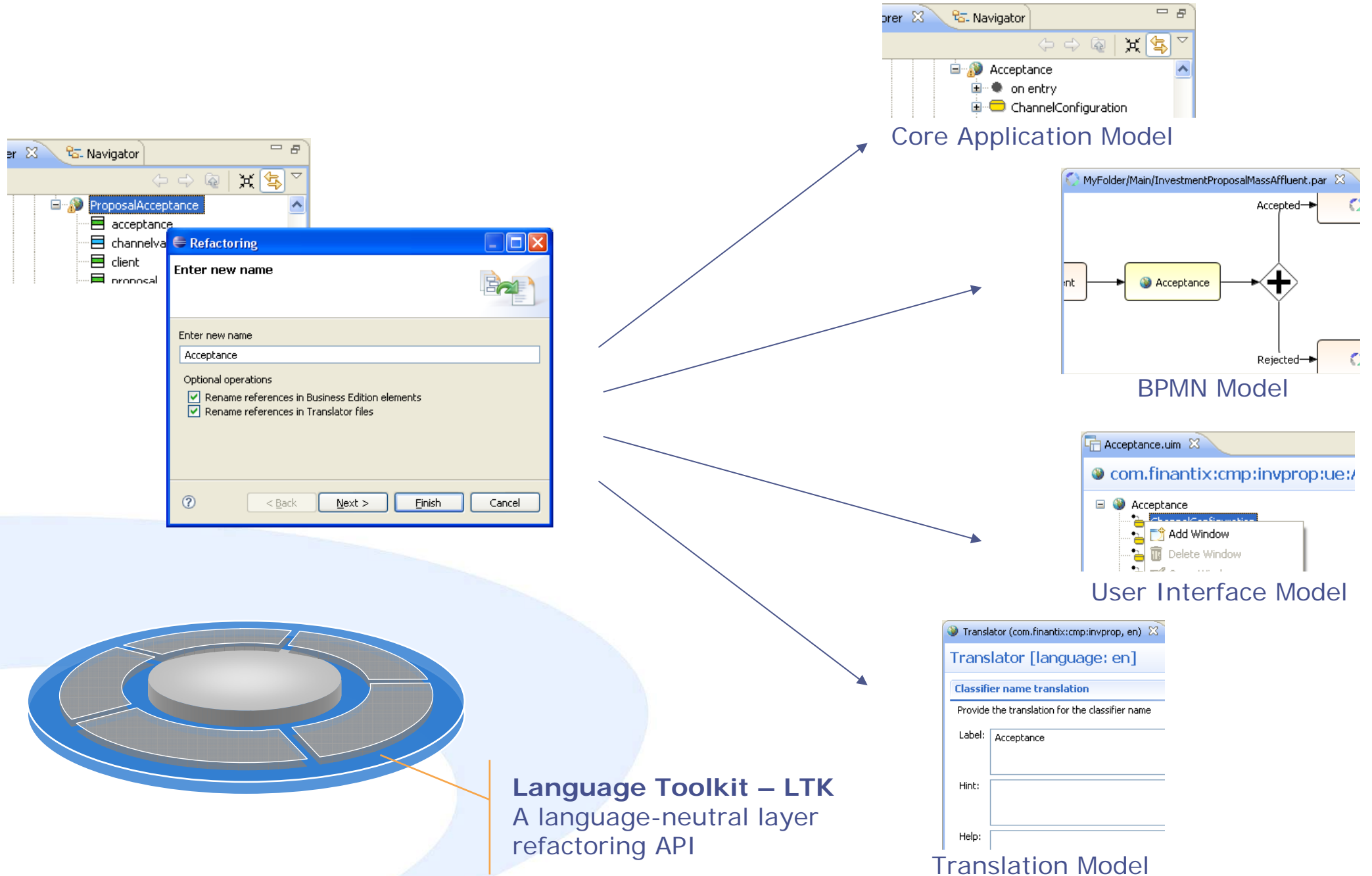


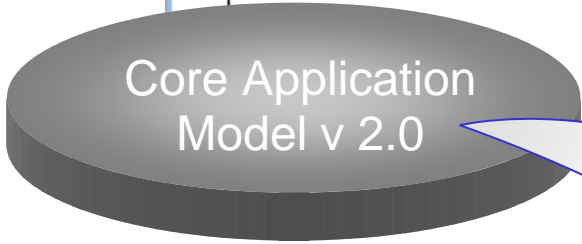
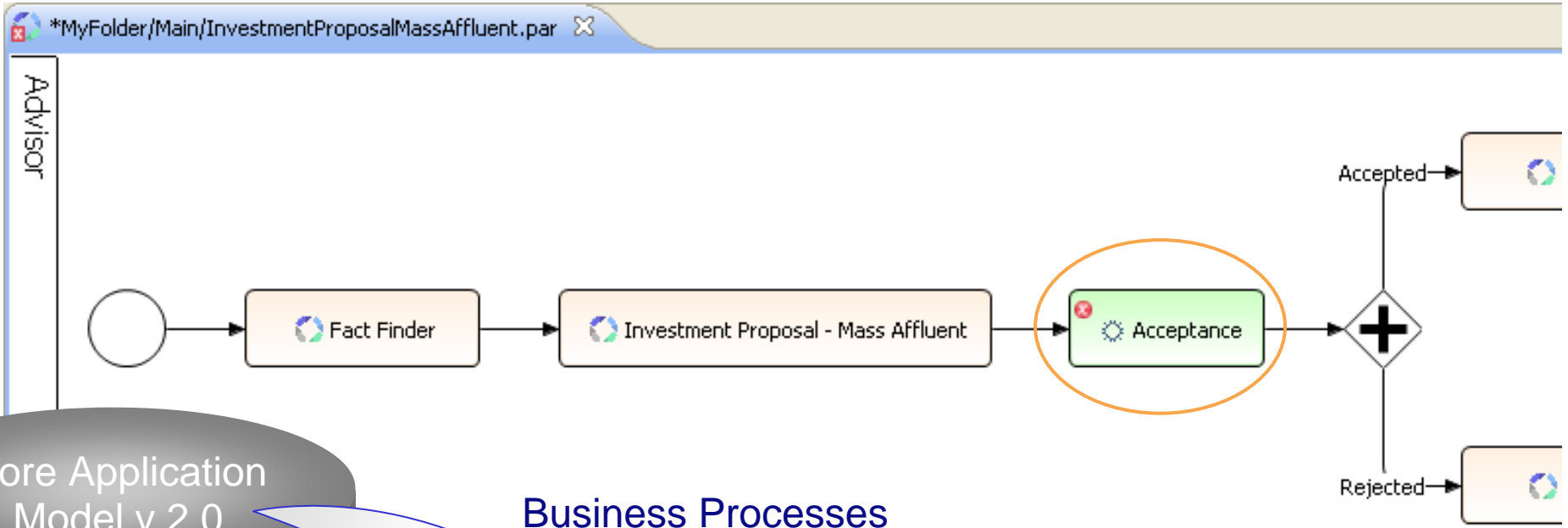
- ❑ Central vs. local governance
- ❑ Reuse of assets
- ❑ Propagation of changes from centre to business units
- ❑ Duplication of assets
- ❑ Divergence of software specialisations
- ❑ Costs of development and maintenance

- ❖ Decouple concerns
- ❖ Capture information into models
- ❖ Interconnect models
- ❖ Manage cross-model congruence





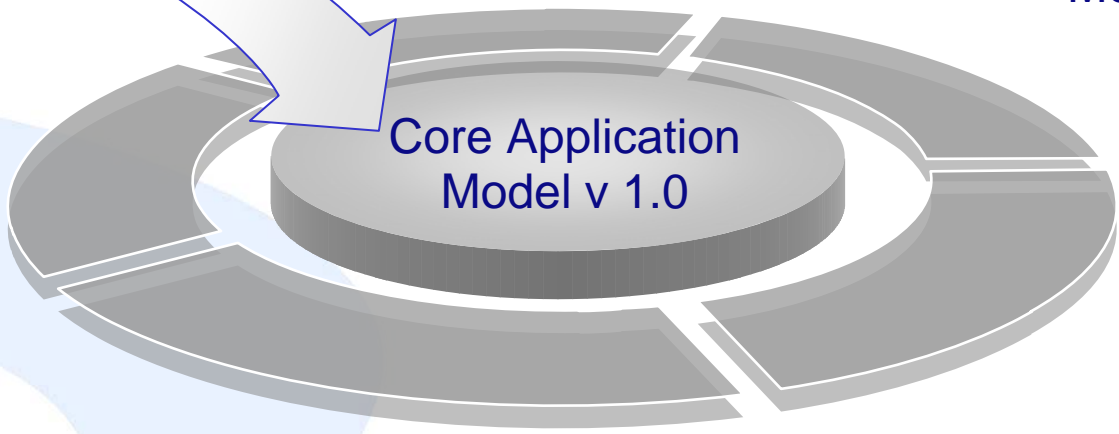




Business Processes Model

Business Rules Model

Localisation Model



User Interface (and look&feel) Model

Local Customisation Model

- ❖ As soon as you capture model information into Eclipse, there is no limit to the features your users will request.
- ❖ The good (or bad) news is you can implement them all.

❖ Thank you

About Finantix

Founded in 1994 with a history in wealth management, Finantix is an established provider of component-based front office retail solutions to more than 50 financial institutions in 18 countries worldwide. With over 100 developers, Finantix invests more than 30 per cent of revenues in R&D. Its proven pedigree combined with an application architecture approach ensures it stays at the very forefront of multi-channel banking. In choosing Finantix, financial institutions can attract new and profitable customers, provide a more effective service that boosts cross and up selling opportunities and establish a strong multi-channel connection to all its customers.

The company has more than ten offices across Europe and Asia and has long-standing relationships with several blue chips clients.

Maurizio Greco
CTO

Email: maurizio.greco@finantix.com

Regional headquarters offices:

London

60 Cannon Street
London EC4N 6JP
United Kingdom
Tel: +44 (0) 20 7002 1027
Fax: +44 (0) 20 7002 1100

Venice

Via della Pila, 13
30175 Marghera
Venezia
Italy
Tel: +39 041 258 7611
Fax: +39 041 258 7600

Singapore

61 Robinson Road
Robinson Centre
13-01A
068893 Singapore
Singapore
Tel: +65 6536 7311
Fax: +65 6536 7322

Web: www.finantix.com

Email: sales@finantix.com