# **Vote Topic descriptions:**

# Vote #1: Proposal for Marketing/Community Building Meetings Frequency

- Vote for the preferred meeting option. Majority decision will be our operating model thru end of 2007. Option 1
  - o Option 1: Monthly 1 hour Marketing/Community Building conference call
  - o Option 2: Every other week 1 hour Marketing/Community Building conference call
  - o Option 3: Weekly 1 hour Marketing/Community Building conference call

### **Vote #2: Proposal for Marketing/Community Building Meetings Timeslot**

- Prioritize the best day/times you are available. 1 (highest) -5 (lowest). The timeslot with the lowest total will be our meeting time thru end of 2007. All Ok (no ranking)
  - 1. Tuesday 2pm PT/5pm ET
  - 2. Tuesday 3pm PT/6pm ET
  - 3. Wednesday 1pm PT/4pm ET
  - 4. Thursday 2pm PT/5pm ET
  - 5. Thursday 3pm PT/6pm ET

*Note: additional suggested timeslots are welcome* 

#### **Vote #3: Proposal for Marketing/Community Building team responsibilities**

- Vote Yes or No on adopting this list as a whole. Majority decision will be our team responsibilities thru end of 2007. Yes
  - 1. Develop calendar of activities based on priorities and decisions made by community
  - 2. Set decision dates for go/nogo on each event and speaking opportunity
  - 3. Determine newsworthiness of key milestones and build plan for communication with Media and Analyst
  - 4. Responsible for interlock with Eclipse Marketing and Press contacts
  - 5. Responsible for budget of all activities
  - 6. Prepare FAQs, Analyst Update Materials and Community Building Materials
  - 7. Secure Quotes from participating companies for press and analysts activities
  - 8. Provide Technical 'Getting Started' material, such as tutorials and demo installations

Note: Adjustments and additions to the list can be discussed prior to the vote

### Vote #4: Proposal for events to include an Aperi booth

- Prioritize the importance of Aperi having an Aperi booth at each of the events. 1 (highest) -10 (lowest). The events with lower totals will be given priority first.
  - A) SNW US Spring 1
  - B) SNW US Fall 1
  - C) SNW EMEA 2
  - D) SNW AP (in 2006 China ca 1200 attendees, Australia ca 600 attendees, Japan TBD)
  - E) Gartner Datacenter Conference 1
  - F) Storage Decisions Spring 1
  - G) Storage Decisions Fall 1
  - H) Storage World Spring
  - I) Storage World Fall
  - J) Storage Expos (multiple EMEA)

Note: There are no restrictions on having Aperi Project material at vendor booths at these events or others such as EclipseWorld and LinuxWorld

## Vote #5: Proposal for criteria to organize an Aperi booth at an event

- Vote for most preferred Booth Criteria option. Majority decision will be our 2007 operating model. Option 3
  - Option 1: Aperi can sponsor a booth at an event if there are 3 or more project participants willing to share the work and expense
  - o Option 2: Aperi can sponsor a booth at an event if there is at least one participant willing to fund the effort and at least 3 participants willing to be at the event to represent the project
  - Option 3: Aperi can sponsor a booth at an event if there is one participant willing to fund and do the work (assumes a single participant company would staff the booth with at least 2 persons)

Note: Event participation includes activities like booth preparation and logistics, booth attendance, speaking, and preparing booth demonstrations or presentations.

#### Vote #6: Proposal for milestones that should trigger Press/Analysts outreach activities

- Vote Yes or No if each of the following milestones should result in proactive press and analyst outreach. Majority decision will be our criteria thru end of 2007.
  - 1. New project participants (contributors, committers, consumers of code) Yes
  - 2. Aperi release of code Yes
  - 3. Exiting incubation; Release 1.0 No

- 4. Major roadmap updates No
- 5. CTP testing results **No**
- 6. Implementation of new SMI standards No
- 7. Announcement Commercial products shipping with Aperi code Yes

## Vote #7: Proposal for 2007 Speaking opportunities at events and symposiums

- Prioritize the events 1(highest) -13 (lowest) in terms of importance for Aperi to submit a presentation at this event or conference. The events with lower totals will be given priority first.
  - A) EclipseCon March 5-8th Santa Clara, CA 2
  - B) File and Storage Technology Academic Conf Feb 2007 San Jose
  - C) IEEE Mass Storage Conference, San Diego or Washington DC
  - D) 2007 SNIA Dev Conference (date?) 1
  - E) SNW US Spring 1
  - F) SNW US Fall 1
  - G) SNW EMEA
  - H) SNW AP
  - I) Gartner Datacenter Conference 1
  - J) Storage Decisions 1
  - K) Storage World Spring
  - L) Storage World Fall
  - M) Storage Expos (multiple EMEA)
  - N) StorageNetworking.org SNUGs

Note: There are no restrictions on talking about the Aperi Project at your vendor booths at any events.

### **Vote #8: Proposal for important Aperi non-event activities**

- Prioritize the importance of Aperi engaging in the following activities in 2007. 1 (highest) -10 (lowest). The activities with lower totals will be given priority first.
  - A) Webcast or Podcast 2
  - B) Author technical articles on Aperi (e.g. white papers and hints & tips to post on Web) 1
  - C) Pay for syndication of articles on select technical Web aggregators 2
  - D) Author a book on how to write Aperi based storage management applications -1
  - E) Aperi Trinkets and promotional materials 3
  - F) Academic contest and/or providing support for Academic projects 2
  - G) Sponsor analyst or 3rd party whitepaper on Aperi 1
  - H) Create a demo that can be downloaded 1
  - I) Create a training module that can be downloaded 1

J) Create an area on the participant company web sites that will come up if a person Searches on Aperi  $\underline{3}$ 

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